

| MIERNATIONAL                                     |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   |                       | Finance                      | LCIF                         |  |                    |  |
|--|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|------------------------------|------------------------------|--|--------------------|--|
| Club Club<br>Number Name                         | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>Presiden<br>Reportec |                              | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar<br>one year                   | repeat                |                              | officers that<br>do not have |  |                    |  |
| Clubs less than two years old                    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                              |                              |  |                    |  |
| 137468 East Brunswick                            | 02/15/2019      | Active  | 35   | 3                       | 0                         | 3                    | 9.38%  | 6 0                                 |   | 3   |   | 2                     |                              | SC                           | N/R  |                    |  |
| 138299 MCCC Visionary Campus                     | 05/17/2019      | Active  | 20   | 0                       | 0                         | 0                    | 0.00%  | 6 0                                 |   | 4   |   | 2                     |                              | M,VP,MC,SC                   | N/R  |                    |  |
| 138030 New Jersey Fitness                        | 04/29/2019      | Active  | 17   | 0                       | 5                         | -5                   | -22.73%  | 6 0                                 | 0   | 0   |   | 2                     |                              | M,VP,MC,SC                   | N/R  | 90+ Days           |  |
| 138090 New Jersey Renaissance                    | 06/25/2019      | Active  | 20   | 0                       | 0                         | 0                    | 0.00%  | 6 0                                 |   | 3   |   | 2                     |                              | VP,MC,SC                     | 1  |                    |  |
| 132909 Princeton Visionary                       | 01/09/2018      | Active  | 49   | 6                       | 6                         | 0                    | 0.00%  | 6 36                                | 1   | 0   |   |                       |                              |                              | 0  |                    | \$300.00                                   |
| Exc Award (,06/30/19)                            |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                              |                              |  |                    |  |
| 134096 Somerset Community                        | 04/05/2018      | Active  | 23   | 2                       | 0                         | 2                    | 9.52%  | 6 20                                |   | 0   |   | 3                     |                              | MC,SC                        | 0  | 90+ Days           | \$100.00                                   |
| Clubs more than two years old                    | ł               |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                              |                              |  |                    |  |
| 6813 BERNARDS                                    | 05/22/1962      | Active  | 9  | 1                       | 4                         | -3                   | -25.00%  | <mark>6</mark> 12                   | 28  | 0   |   | 8                     |                              | T,MC,SC                      | N/R  |                    |  |
| 99771 BRIDGEWATER                                | 06/28/2007      | Active  | 5  | 0                       | 0                         | 0                    | 0.00%  | 65                                  |   | 4   |   | 8                     | R                            | M,MC,SC                      | 4  |                    |  |
| 63858 CAFETEROS OF NEW<br>JERSEY                 | 12/18/2000      | Active(2)   | 18   | 0                       | 0                         | 0                    | 0.00%  | 6 18                                |   | 2   |   |                       | Ν                            | MC                           | 24+  | 90+ Days           |  |
| 6816 CRANBURY                                    | 06/21/1932      | Active  | 45   | 0                       | 3                         | -3                   | -6.25%   | <b>6</b> 44                         | 8   | 0   |   |                       | Ν                            | MC,SC                        | 9  |                    | \$1000.00                                  |
| 6817 DUNELLEN                                    | 08/06/1936      | Active  | 27   | 0                       | 0                         | 0                    | 0.00%  | 6 31                                |   | 6   |   | None                  | R                            |                              | N/R  |                    |  |
| 97443 EDISON METRO                               | 06/28/2006      | Active  | 43   | 2                       | 0                         | 2                    | 4.88%  | 6 45                                |   | 0   |   |                       | R                            |                              | 2  |                    |  |
| Exc Award (,06/30/18)<br>107872 EDISON VISIONARY | 03/25/2010      | Active(1)   | 33   | 0                       | 0                         | 0                    | 0.00%  | 6 30                                |   | 0   |   |                       | N                            | VP,MC,SC                     | 1  |                    |  |
| Exc Award (,06/30/16,06/30/19,0                  | 6/30/18)        |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                              |                              |  |                    |  |
| 54412 ELIZABETH BORINQUEN                        | 04/30/1993      | Active  | 14   | 1                       | 0                         | 1                    | 7.69%  | 6 18                                |   | 1   |   | 3                     | R                            | VP,MC,SC                     | 9  | 90+ Days           | \$100.00                                   |
| Exc Award (,06/30/16)                            |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                              |                              |  |                    | ]  |
| 40415 ELIZABETH COLOMBIAN                        | 10/28/1981      | Active(2)   | 17   | 0                       | 0                         | 0                    | 0.00%  | 6 17                                |   | 8   |   | 2                     |                              | S,M,VP,MC,SC                 | 22   | 90+ Days           |  |
| 6873 ELIZABETH CUBANOS                           | 03/09/1973      | Active  | 99   | 1                       | 0                         | 1                    | 1.02%  | 6 80                                |   | 3   |   | 2                     | Ν                            | M,SC                         | 3  |                    |  |
| 36304 ELIZABETH PORTUGUESE                       | 12/07/1978      | Active(1)   | 70   | 0                       | 0                         | 0                    | 0.00%  | 6 83                                |   | 0   |   |                       |                              | M,SC                         | 3  |                    |  |
| Exc Award (,06/30/18)                            |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                              |                              |  |                    |  |
| 6876 FANWOOD                                     | 06/28/1949      | Active  | 13   | 0                       | 1                         | -1                   | -7.14%   | 6 14                                | 2   | 1   |   | 5                     | Ν                            | P,VP,MC,SC                   | 9  |                    |  |
| Exc Award (,06/30/18)<br>6820 FLEMINGTON         | 03/02/1939      | Activo  | 20   | 0                       | 0                         | 0                    | 0.000  |                                     |   |   |   |                       | D                            | S,M,VP,MC,SC                 | 47   |                    |  |
|  | 03/02/1939      | Active  | 39   | 0                       | 0                         | 0                    | 0.00%  | 6 39                                |   | 2   |   |                       | R                            | , , ,,                       | 17   |                    |  |



| MTERNATION P     | <b>y</b>   |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   |                       | Finance                       | LCIF  |  |                    |  |
|------------------|--|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number   | Club<br>Name                                       | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                  |  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the<br>officers that<br>do not have<br>an active<br>Email | months   |                    |  |
| 6822 FRA         | NKLIN TOWNSHIP                                     | 05/05/1948      | Active  | 8  | 0                       | 0                         | 0                    | 0.00%  | 5 8                                 |   | 15  |   | 13                    |                               | VP,MC,SC  | 15   | 90+ Days           |  |
| 6823 FRE         | NCHTOWN  | 06/22/1936      | Active  | 29   | 0                       | 0                         | 0                    | 0.00%  | 5 31                                |   | 0   |   |                       | Ν                             | M,MC,SC   | 3  | 90+ Days           |  |
| Club             | den State Champions Lions<br>o<br>ward (,06/30/18) | 06/19/2015      | Active  | 25   | 1                       | 0                         | 1                    | 4.17%  | 5 23                                |   | 2   |   | 4                     |                               | MC,SC   | 5  |                    |  |
|                  | EEN BROOK  | 03/13/1950      | Active  | 24   | 0                       | 0                         | 0                    | 0.00%  | 5 25                                |   | 5   |   |                       | Ν                             | M,MC,SC   | 15   |                    |  |
| 51021 HIG        | HLAND PARK PHIL AM                                 | 10/29/1990      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | 5 16                                |   | 6   |   |                       |                               | P,M,VP,MC,SC  | 21   |                    |  |
|                  | HTSTOWN-EAST                                       | 10/27/1936      | Active  | 15   | 1                       | 0                         | 1                    | 7.14%  | 5 14                                |   | 0   |   |                       |                               | MC,SC   | 0  |                    | \$1000.00                                  |
| WIN<br>6881 HILL | IDSOR L C<br>_SIDE                                 | 10/04/1951      | Active  | 16   | 1                       | 0                         | 1                    | 6.67%  | 5 15                                |   | 3   |   |                       | N                             | M,VP,MC,SC  | 11   |                    | \$100.00                                   |
| Exc Av           | ward (,06/30/18)                                   |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 6708 HOF         | PEWELL VALLEY                                      | 12/13/1950      | Active  | 26   | 0                       | 0                         | 0                    | 0.00%  | 5 25                                |   | 9   |   | 2                     | Ν                             | VP,MC,SC  | 15   |                    | \$50.00                                    |
| 6887 LINI        | DEN  | 05/23/1945      | Active  | 29   | 2                       | 1                         | 1                    | 3.57%  | 5 18                                | 24  | 0   |   |                       |                               | M,VP,SC   | 0  |                    |  |
| 123126 Men       | lo Park  | 09/23/2014      | Active  | 42   | 2                       | 0                         | 2                    | 5.00%  | 43                                  |   | 0   |   |                       |                               |   | 3  |                    |  |
| 6721 MEF         | RCERVILLE  | 09/16/1970      | Active(1)   | 18   | 0                       | 0                         | 0                    | 0.00%  | 5 17                                |   | 2   |   | 6                     | R                             | MC,SC   | 9  |                    |  |
| 6833 MET         | <b>FUCHEN</b>                                      | 11/07/1946      | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | 5 22                                | 2   | 0   |   | 2                     | Ν                             | MC,SC   | 15   |                    | \$125.00                                   |
| 6834 MILI        | FORD   | 10/06/1949      | Active  | 25   | 0                       | 1                         | -1                   | -3.85%   | 25                                  | 14  | 2   |   | 5                     | Ν                             | MC,SC   | 24   |                    |  |
| Exc Av           | ward (,06/30/18)                                   |                 |   | l  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 6835 MILI        | LTOWN  | 08/29/1928      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 5 16                                |   | 3   |   |                       | Ν                             | T,M,MC,SC   | 15   |                    |  |
| 6811 MO          | RGAN   | 04/14/1954      | Active  | 9  | 0                       | 0                         | 0                    | 0.00%  | 5 9                                 |   | 7   |   | 2                     | Ν                             | S,M,MC,SC   | 18   |                    |  |
| 35041 MO         | UNTAINSIDE   | 02/03/1978      | Active(1)   | 5  | 0                       | 0                         | 0                    | 0.00%  | 5                                   |   | 15  |   |                       | Ν                             | P,M,VP,MC,SC  | 18   |                    |  |
| 6838 NEV         | V BRUNSWICK  | 03/27/1921      | Active  | 9  | 0                       | 0                         | 0                    | 0.00%  | 5 9                                 |   | 15  |   |                       | Ν                             | VP,MC,SC  | 20   |                    |  |
| 64136 NEV        | V JERSEY INDIAN                                    | 04/04/2001      | Active(1)   | 12   | 0                       | 0                         | 0                    | 0.00%  | 5 10                                |   | 4   |   | 7                     | Ν                             |   | 8  | 90+ Days           |  |
| 123709 New       | Jersey Multicultural Lions                         | 12/15/2014      | Active  | 36   | 0                       | 0                         | 0                    | 0.00%  | 5 29                                |   | 0   |   |                       |                               | MC,SC   | 3  |                    |  |
| 6904 NEV         | V PROVIDENCE                                       | 05/14/1969      | Active  | 63   | 1                       | 1                         | 0                    | 0.00%  | 66                                  | 2   | 0   |   | 2                     | Ν                             |   | 3  |                    |  |
|                  | RTH BRUNSWICK<br>VNSHIP                            | 02/06/1947      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 5 13                                |   | 15  |   | None                  |                               | P,S,M,VP,MC<br>SC   | 15   |                    |  |
|                  | RTH PLAINFIELD                                     | 03/29/1949      | Active  | 18   | 0                       | 1                         | -1                   | -5.26%   | 5 20                                | 56  | 1   |   | 9                     | R                             | M,MC,SC   | 18   |                    |  |



| ANTERNATION    | × *                         |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   | Reports   |   |                       |                              |   |  |                    | LCIF                                       |
|----------------|-----------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>Presiden<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                             |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                              | Notes the<br>officers that<br>do not have<br>an active<br>Email | in 12<br>months                                |                    |  |
| 6842 OLI       | D BRIDGE                    | 02/21/1958      | Active  | 7  | 0                       | 0                         | 0                    | 0.00%  | 5 7                                 |   | 15  |   | None                  |                              | P,M,VP,MC,SC  | 21   |                    |  |
| 125223 Old     | Bridge Visionary Lions Club | 06/22/2015      | Active  | 24   | 0                       | 0                         | 0                    | 0.00%  | 5 21                                |   | 3   |   |                       |                              | M,MC  | 1  |                    |  |
| 6843 PEF       | RTH AMBOY                   | 04/20/1922      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 5 12                                |   | 15  |   | 9                     |                              | P,M,MC,SC   | 22   |                    |  |
| 6844 PIS       | CATAWAY                     | 11/29/1949      | Active  | 4  | 0                       | 0                         | 0                    | 0.00%  | 5 4                                 |   | 15  |   | 16                    |                              | T,M,VP,MC,SC  | 22   | 90+ Days           |  |
|                | TGERS VISIONARY<br>MPUS     | 01/03/2012      | Active  | 14   | 2                       | 5                         | -3                   | -18.75%  | 5 20                                | 1   | 2   |   | 2                     | R                            | S,M,VP,MC   | 19   | 90+ Days           |  |
| 6847 SA        | YREVILLE                    | 07/07/1936      | Active  | 48   | 0                       | 0                         | 0                    | 0.00%  | 50                                  |   | 1   |   |                       | R                            | MC  | 1  |                    | \$40.00                                    |
| Exc A          | ward (,06/30/18)            |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                              |   |  |                    |  |
| 6916 SC        | OTCH PLAINS                 | 06/23/1949      | Active  | 9  | 0                       | 0                         | 0                    | 0.00%  | 9                                   |   | 4   |   | 15                    |                              | VP,MC,SC  | N/R  |                    |  |
| 99746 SOI      | MERVILLE METRO              | 06/26/2007      | Active  | 37   | 1                       | 0                         | 1                    | 2.78%  | 37                                  |   | 0   |   |                       | Ν                            | MC,SC   | 5  |                    |  |
| Exc A          | ward (,06/30/18)            |                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                              |   |  |                    |  |
| TO             | UTH BRUNSWICK<br>WNSHIP     | 01/28/1953      | Active(1)   | 16   | 0                       | 0                         | 0                    | 0.00%  | 5 13                                |   | 1   |   | 2                     | R                            | M,MC,SC   | 7  |                    | \$100.00                                   |
| 6851 SOI       | UTH PLAINFIELD              | 05/09/1947      | Active  | 20   | 0                       | 0                         | 0                    | 0.00%  | 5 19                                |   | 2   |   | 12                    |                              | T,M,MC,SC   | 9  |                    |  |
|                | ward (,06/30/18)            |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                              | TVD MO OO   |  |                    |  |
| 6852 SO        | UTH RIVER                   | 07/06/1936      | Active  | 46   | 0                       | 0                         | 0                    | 0.00%  | 46                                  |   | 1   |   |                       |                              | T,VP,MC,SC  | 16   |                    |  |
| 6918 SPF       | RINGFIELD                   | 10/16/1925      | Active  | 40   | 0                       | 0                         | 0                    | 0.00%  | 42                                  |   | 1   |   | 4                     | Ν                            | T,MC,SC   | 4  |                    | \$2500.00                                  |
| Exc A          | ward (,06/30/18)            |                 | [   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                              |   |  |                    |  |
| 6919 SUI       | MMIT                        | 02/26/1926      | Active  | 21   | 0                       | 0                         | 0                    | 0.00%  | 5 22                                |   | 3   |   | 2                     | Ν                            | VP,SC   | 7  |                    | \$1000.00                                  |
| 6856 WA        | RREN TOWNSHIP               | 11/22/1948      | Active  | 65   | 2                       | 2                         | 0                    | 0.00%  | 64                                  | 4   | 0   |   |                       | Ν                            | SC  | 4  |                    |  |
| Exc A          | ward (,06/30/16,06/30/18)   |                 |   | 1  |                         |                           |                      |  |                                     |   |   |   |                       |                              |   |  |                    |  |
| 6857 WA        | TCHUNG                      | 09/13/1948      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 5 16                                |   | 3   |   | 18                    |                              | P,M,VP,SC   | 11   |                    |  |
| Exc A          | ward (,06/30/18)            |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                              |   |  |                    |  |
| 6745 WE        | ST WINDSOR TOWNSHIP         | 11/06/1952      | Active  | 39   | 1                       | 1                         | 0                    | 0.00%  | 46                                  | 5   | 1   |   |                       | Ν                            | MC,SC   | 2  |                    |  |
| Exc A          | ward (,06/30/17,06/30/18)   |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                              |   |  |                    |  |
| 6927 WE        | STFIELD                     | 01/31/1924      | Active  | 20   | 0                       | 1                         | -1                   | -4.76%   | 5 21                                | 37  | 0   |   | 3                     | Ν                            | MC,SC   | 3  |                    |  |
| 6858 WO        | ODBRIDGE                    | 04/02/1947      | Active  | 21   | 0                       | 0                         | 0                    | 0.00%  | 5 21                                |   | 2   |   | 2                     |                              | S,VP,MC,SC  | 16   |                    |  |



| TERNATION      | >            |                 | Status  |  |                         | N | lember               | ship  |          |   |   |   | Finance               | LCIF                          |                              |  |                    |  |
|----------------|--------------|-----------------|---|--|-------------------------|---|----------------------|---|----------|---|---|---|-----------------------|-------------------------------|------------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added |   | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Count 12 | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                              | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |              |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | 3                       |   |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | ſ        |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                | c<br>d                        | officers that<br>lo not have |  |                    |  |

Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Numbe                      |              | Club<br>Iame                       |                            |                                      | harter<br>Date |                  | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|------------------------------------|--------------|------------------------------------|----------------------------|--------------------------------------|----------------|------------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 6874                               | ELIZABE      | ETHPORT                            |                            | 02/2                                 | 25/1954        | 4 C              | ancelled(            | 6*)                       | 07/31/2018                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 6878                               | GARWO        | OD                                 |                            | 03/2                                 | 26/1929        | e C              | ancelled(            | 8*)                       | 06/30/2019                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 6911                               | PLAINFI      | ELD                                |                            | 02/0                                 | 09/1922        | 2 C              | ancelled(            | 8*)                       | 06/30/2019                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 54416                              | UNION F      | PERUVIAN                           |                            | 04/3                                 | 30/1993        | з <mark>С</mark> | ancelled(            | 8*)                       | 12/31/2018                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| Current<br>Total<br>Clubs<br>Count | New<br>Clubs | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop      | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 59                                 | 0            | 0                                  | 0                          | 1,524                                | 30             | 33               | -3                   | -0.20%                    | o 1,421                             | 26                                     | 46%   | 42%                           | 0%  | 17%                                       | 0                                      | 0%  | 0                                  | 0                                   | 0 | 0%  |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.